

2005 Consultant Survey

The following information was compiled from results of a consultant survey conducted by Disaster Recovery Journal. DRJ does not in any way endorse these companies or their services. All information included in the survey was provided by the vendor. For further information on any specific information included here, contact the consulting company directly. Vendors who would like to be included in future surveys should call DRJ at (314) 894-0276.

AXCESS Disaster Consulting Group

Gaeron K. Caldwell
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West Vancouver, B.C., Can. V7V 4S1
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e-mail: axcess@telus.net

In business for 10 years, AXCESS Disaster Consulting Group has two full-time consultants. They've been involved in or completed 15 disaster recovery plans. The firm's disaster recovery planning emphasis is on traumatic stress. Contracting in foreign countries is possible. The average hourly rate is \$225.

Advanced Process Solutions Inc.

Frank Suggs
2416 Basii Drive
Raleigh, NC 27612
(919) 844-1625
www.aps4you.com
e-mail: fsuggs@aps4you.com

In business for six years, Advanced Process Solutions Inc. has one location and one full-time consultant, who is a certified disaster recovery planner. The firm has been involved in or completed seven disaster recovery plans. The firm's emphasis is on business continuity/disaster recovery planning, automated process management, and auto notification. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. The average hourly rate is available upon request.

Agility Recovery Solutions

Andrea Hepworth
2281 North Sheridan Way
Mississauga, ON L5K 2S3
(800) 567-5001, fax (905) 403-3499
www.agilityrecovery.com
e-mail: info@agilityrecovery.com

In business for 16 years, Agility Recovery Solutions has three locations and seven fulltime consultants, some of whom are certified business continuity planners. They have been involved in or completed 350 disaster recovery plans. The firm's emphasis is on business continuity, IT disaster recovery planning, emergency response and crisis management. Complete disaster recovery plans and project management are available. Contracting in foreign countries is possible. The average hourly rate is \$150.

All Hands Consulting

Steve Davis
10025 Maple Ave.
Columbia, MD 21046
(410) 730-5677, fax (410) 730-7628
www.allhandsconsulting.com
e-mail: info@allhandsconsulting.com

In business for eight years, All Hands Consulting has 22 locations with 350 full-time consultants, some of whom are certified disaster recovery planners. They have been involved in or completed more than 100 disaster recovery plans. The firm's emphasis is on comprehensive emergency management and continuity of operations. Complete disaster recovery plans, project management and PC-based recovery plans are available. Contracting in foreign countries is possible. The average hourly rate is \$125.

Archive Management Inc.

Carole A. Gudde
6455 Box Springs Blvd.
Riverside, CA 92507
(951) 656-2238 ext. 309
www.archivemanagement.com
e-mail: ams@archivemanagement.com

In business for 12 years, Archive Management Inc. has two locations and one consultant. They have been involved in the support of many disasters. The firm's emphasis is on records management and vault storage, during recovery. The average hourly rate is \$100 per hour.

Betty A. Kildow, CBCP, FBCI

Betty A. Kildow
126 Ulen Boulevard
Levanon, IN 46052
(765) 483-9365
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In business for more than 20 years, Betty A. Kildow, CBCP, FBCI has one location and one fulltime consultant, who is a certified business continuity planner. She has been involved in the development of more than 75 plans. The emphasis is on business continuity/disaster recovery planning and emergency management planning. Complete disaster recovery plans and project management are available. Contracting in foreign countries is possible. The average hourly rate is negotiated based on services provided and project scope.

BearingPoint Consulting

Dr. Steve Timmons, CBCP, SPHR
6399 South Fiddlers Green Circle, Suite 400
Greenwood Village, CO 80111
(720) 493-7927, fax (877) 272-4696
www.bearingpoint.com
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In business for 75 years, BearingPoint Consulting has locations in 39 countries and 16,000 fulltime consultants, some of whom are certified business continuity planners. They have been involved in or completed several thousand disaster recovery plans. The firm's emphasis is on holistic organizational survival planning and program solutions. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. The average hourly rate varies (based on location, scope, personnel, etc.).

Bick Group

Tad Davies
11902 Lackland Road
St. Louis, MO 63146
(800) 295-BICK, fax (314) 993-0671
www.bickgroup.com
e-mail: tdavies@bickgroup.com

In business since 1964, Bick Group has two locations and 75 fulltime consultants. They have performed numerous site audits and designed and built dozens of backup recovery sites. The firm's emphasis is on planning, building and maintaining disaster recovery sites. Contracting in foreign countries is possible. The average hourly rate is \$125.

Business & Government Continuity Services

Lloyd R. Smith, Jr., MBCP
1705 Shannon Drive
P.O. Box 1706
Oklahoma City, OK 73101
(405) 737-8348, fax (405) 741-7424
www.businesscontinuity.info.com
e-mail: Lrsbgcs@aol.com

In business for more than 14 years, BGCS lists numerous corporations and government agencies as clients. BGCS provides corporate clients and government agencies disaster prevention, business recovery, operational sustainability, security and sabotage/terrorism avoidance services and training. An onsite, condensed, one day seminar is available to train executive management and staff.

SURVEY
Disaster Recover Journal publishes four surveys per year on a variety of business continuity topics. Our policy is to edit the survey information to meet our guidelines. We neither evaluate nor rate any of the participating vendors' products or services. Our goal is to maintain an independent view while sharing information to assist our readers in making successful, well-informed decisions. Contact the vendor directly for further information on any product or service listed in one of our surveys.

BGCS will provide risk/security vulnerability analyses, business impact analyses, business recovery plan development, testing, personnel/team training and recovery plan auditing services. BGCS will also train client personnel in how to develop recovery plans and then mentor the organization through the process. Training for individual/family home disasters and emergency planning is also available.

Business Continuity Services, Inc. (BCS)

James Nelson, MBCP
207 West Ash Street
Lombard, IL 60148
(630) 629-6327, fax (630) 889-0845
www.businesscontinuitiesvcs.com
e-mail: jnelsonbcs@earthlink.net

In business for five years, Business Continuity Services, Inc. has one location and all of their consultants are certified business continuity professionals. The company has been involved in and successfully completed hundreds of business continuity and disaster recovery plans. The firm's emphasis is on full scope BCM programs. Comprehensive disaster recovery plans, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. Fees are provided per project.

Business Recovery Center, Inc.

Mark Hicks
1259 Route 46 East, Building 1
Parsippany, NJ 07054
(973) 299-0302, fax (973) 335-9507
www.brc-usa.com
e-mail: mhicks@businessrecoverycenter.com

In business for seven years, Business Recovery Center, Inc. has two locations and three full-time consultants, some of whom are certified disaster recovery planners. The company has been involved in or completed 12 disaster recovery plans. The firm's emphasis is on voice, data and security. Complete disaster recovery plans and project management are available. The average hourly rate is \$125-\$200.

Business Recovery Consultants, Inc.

M. Douglas Lashbrook, CDRP
27 Westwood Blvd.
Hockessin, DE 19707
(800) 795-5985, fax (720) 293-7904
www.brcrecovery.com
e-mail: brcmdl@comcast.net

In business for 10 years as BRC, Business Recovery Consultants, Inc. has two locations with three full-time consultants, who are certified business continuity planners. The firm has been involved with 165 companies, creating some 1,550 plans. The firm's emphasis is on information technology and corporate-wide planning for any type of organization or hospital. Complete business continuity programs, project management, and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. Call for a fixed price quote.

BWT Associates

Independent Consultants To Management
Benjamin W. Tartaglia, MBA, BSIM, CSP
P.O. Box 4515
Shrewsbury, MA 01545
(508) 845-6000, fax (508) 842-9003
www.bwt.com
e-mail: btartaglia@idra.com

In business for 26 years, BWT Associates, Independent Consultants has seven fulltime consul-

tants, having certifications and advanced degrees. They've been involved in more than 100 disaster recovery plans. The firm's expertise includes contingency planning, terrorism, workplace violence, productivity, policies and procedures, job descriptions, internet and computer security, physical plant security, telecommunications, audits, evaluations, records management, and educational sessions.

CAPS Business Recovery Services

Monica Zein
2 Enterprise Drive
Shelton, CT 06484
(800) 542-2773
www.capsbrs.com
e-mail: info@capsbrs.com

In business for 10 years, CAPS Business Recovery Services has 18 locations and 10 full-time consultants, who are certified business continuity planners. The firm has been involved in or completed more than 300 disaster recovery plans. The firm's emphasis is on creating business-wide business continuity and disaster recovery plans that include business impact analysis and emergency management, as well as providing plan maintenance, awareness, and training programs. A complete business continuity plans, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. Fees are quoted on a project basis.

Contingency Management Consultants

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4 Shawnee Lane
Orinda, CA 94563-3217
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www.businesscontinuity.com
e-mail: buscontin@aol.com

In business since 1982, Contingency Management Consultants has one location and a variety of consultants, depending on the project. The planners hold a variety of certifications. The firm has been involved in or completed more than 100 disaster recovery plans. The firm's emphasis is on business continuity through pre-event mitigation, crisis management training, and seamless recoveries. The firm provides project management and automated PC-based recovery plans (client's choice). Contracting in foreign countries is done. The average hourly rate is initially \$300. After a work plan is developed, the price is negotiated by project.

Contingency Planning Solutions, Inc.

Les Spindler
1400 South Van Dyke Road
Appleton, WI 54969
(920) 734-0241, fax (920) 734-0268
www.contingencyplans.com
e-mail: lspindler@contingencyplans.com

In business for 12 years, Contingency Planning Solutions, Inc. has three locations and three full-time consultants, some of whom are certified disaster recovery planners. The company has been involved in or completed more than 200 business recovery plans. The firm's emphasis is on corporate functions. Complete disaster recovery plans and project management are available. Contracting in foreign countries is possible. The average hourly rate is \$150.

Continuity Solutions, Inc.

Jonathan A. Sherman
6649 North High Street
Worthington, OH 43085
(614) 885-5001, fax (614) 885-5224
www.csigroup.cc
e-mail: info@csigroup.cc

With a 32 year history in disaster recovery, Continuity Solutions, Inc. has two locations with six fulltime consultants, all of whom are certified disaster recovery planners. The company has been involved in or completed more than 500 disaster recovery plans. The firm's emphasis is on corporate business continuity, emergency preparedness and information technology recovery planning. CSI offers full range of IT solutions relating to security, storage, availability, HIPAA compliance. Contracting in foreign countries is possible.

Continuous Solutions, Inc.

Marc Reich, CBCP
123 Central NW
Albuquerque, NM 87102
(505) 228-2438, fax (505) 821-2867
www.continuoussolutions.com
e-mail: info@continuoussolutions.com

In business 3.5 years (consultants have 15-20 years experience), Continuous Solutions, Inc. has one location with two full-time consultants, both of whom are certified disaster recovery planners. The company has been involved in or completed 25 disaster recovery plans. The firm's philosophy is to be there strategically (strategic continuity management). Complete disaster recovery plans, project management, and MyCISO and MyCBCO are provided by the firm. Contact vendor for the possibility of contracting in foreign countries. The average hourly rate is negotiable.

COOP Systems, Inc.

Vicki Alvord
1600 Tyson's Blvd., 8th Floor
McLean, VA 22102
(703) 245-3100
www.coop-consulting.com

COOP Systems, Inc., a woman-owned small business, focuses exclusively on continuity of operations planning (COOP) and business continuity planning (BCP) and related services, including exceptional software, training and consulting. The company offers MyCOOP, COOP Systems, Inc.'s breakthrough continuity planning software. It has features that expand the possibilities for planning automation, including ease of use, lower costs, and extraordinary flexibility.

Corigelan, LLC

Ryan Koopmans
1052 W. Fulton Market, 2 East
Chicago, IL 60607
(312) 563-1425
www.corigelan.com
e-mail: ryan.koopmans@corigelan.com

In business for three and a half years, Corigelan, LLC has one location and eight fulltime consultants, some of whom are certified business continuity planners. The firm's emphasis is on high availability, internal recovery, business continuity and supply chain availability services that leverage proprietary infrastructure modeling tools. Complete disaster recovery plans and project management are available. Contracting in foreign countries is possible.

Disaster Management, Inc.

Doug Henderson
1531 SE Sunshine Ave.
Port Saint Lucie, FL 34952
(772) 335-9750, fax (772) 335-9739
www.disastermgt.com
e-mail: info@disastermgt.com

In business for 10 years, Disaster Management has one location and one full-time consultant, who is a certified business continuity planner. The company has been involved in or completed 50 business continuity plans. The firms emphasis is on business continuity and continuity of operations for colleges and universities.. Complete business continuity plans, project management and full consulting services are available. A word-based plan is available. Contracting in Canada is possible. The average hourly rate is \$120.

Disaster Recovery 2000

Stephen J. Smith
155 Tara Hills
Whittier, NC 28789
(828) 497-7273

e-mail: disasterrecovery@earthlink.net
In business for 18 years, Disaster Recovery 2000 has one location and one fulltime consultant. They've been involved in or completed 450 disaster recovery plans. The firms emphasis is on total business recovery. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. The average hourly rate is available upon request.

Disaster Recovery System (DRS) by TAMP

Tom Abruzzo
1732 Remson Avenue
Merrick, NY 11566
(516) 623-2038, fax (516) 223-2128
www.drabytamp.com
e-mail: sales@drabytamp.com

In business for 20 years, TAMP Computer Systems, Inc. has one location and 16 full-time consultants, some of whom are certified disaster recovery planners. The company has been involved in or completed more than 220 recovery plans. The firms emphasis is on data processing, corporate functions, emergency management and business continuity. Complete recovery plans, project management and an automatic PC-based recovery plan are available. Contracting in foreign countries is possible, depending upon the country and scope of services. The average hourly rate varies according to scope of work and skills required by customer.

Disaster Survival Planning Network (DSPN)

Judy Bell
669 Pacific Cove Dr.
Port Hueneme, CA 93041
(800) 601-4899
www.dspnetwork.com

e-mail: staff@disaster-survival.com
In business for 17 years, DSP Network, Inc. has six locations with 17 full-time consultants, all of whom are certified business continuity planners. The company has been involved in or completed more than 100 disaster recovery plans. The firms emphasis is on enterprise-wide business continuity plans, including life safety, damage assessment, IT recovery, telecom recovery, business unit recovery,

EOC design, and comprehensive plan testing services.. Complete business continuity plans, project management and a PC-based recovery planning templates are provided. Contracting in foreign countries is possible. The average hourly rate is \$175-\$250.

Doniger & Associates

Marvin Doniger
2 Westgate
Laguna Niguel, CA 92677
(949) 661-5456, fax (949) 661-7123
www.DonigerAssociates.com
e-mail: MarvDoniger@cs.com

In business for nine years, Doniger & Associates has two locations with five fulltime consultants, some of whom are certified disaster recovery planners. They've been involved in or completed 60 disaster recovery plans. The firms emphasis is on data processing and corporate functions. Complete disaster recovery plan, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. The average hourly rate is \$150-\$250.

DPS Management Consultants

Louis Scoma, Jr.
2320 Gravel Drive
Fort Worth, TX 76118-6950
(817) 284-7711, fax (817) 284-5656
www.dpsconsultants.net
e-mail: dpsmgmt@attglobal.net

In business for 34 years, DPS Management Consultants has two locations, five facilities and more than 10 full-time consultants, some of whom are certified disaster recovery planners. The company has been involved in or completed more than 1,250 disaster recovery plans. The firms emphasis includes data processing, corporate functions, emergency management, business-wide contingency recovery planning and information technology. Complete disaster recovery plans and project management are available. Contracting in foreign countries is possible. The average hourly rate is \$62.50-\$150.

Dreamcatcher Disaster Resilience, LLC

Jim LaRue, MBCP, CISSP
1647 Dancer Drive
Rochester Hills, MI 48307
(248) 650-9900, fax (248) 650-3212
www.dreamcatcher-dr.com
e-mail: JLaRue@dreamcatcher-dr.com

In business for five years, Dreamcatcher Disaster Resilience, LLC has one location and fulltime consultants who are certified. They've been involved in or completed hundreds of plans. The firms emphasis is on distributed system and manufacturing disaster recovery, multi-site corporate business continuity, emergency management planning, business impact analysis and risk analysis. Complete disaster recovery plans, project management and an automated PC-based recovery plans and word-processing based plans are available. The average hourly rate is \$125-\$175.

EBC Partners

6755 Thomasville Rd, Ste 108
Tallahassee, FL 32312
(850) 894-4043
www.ebcpartners.com

EBC offers a comprehensive and cost-effective BCP Managed Service that meets this requirement by providing: plan hosting and management services, configuration management services, review,

update and validate services, and escalation management services. EBC provides solutions that enable business service delivery on an end-to-end continuous basis. EBC assists its clients by assessing, designing, and implementing enterprise-wide business continuance strategies that address the availability, reliability and recoverability of critical business service. They provide service offerings in enterprise business continuity services, business continuity plan managed services, business continuity planning, BCP review and validation, SLA requirements planning and project risk management.

eBRP Solutions Network Inc.

Sibel Misirlisoy
Unit 25, 7895 Tranmere Drive
Mississauga, Ontario, Can L5S 1V9
(888) 480-EBRP (3277)
www.eBRP.net

e-mail: info@eBRP.net
In business for more than two years, eBRP Solutions Network Inc. has two locations and seven fulltime consultants, some of whom are certified business continuity planners. They've been involved in or completed disaster recovery plans for many Fortune 500 companies. The firm's emphasis is on complete range of business continuity management programs. Complete disaster recovery plans and project management are available. A web-based plan development utility is available. Contracting in foreign countries is possible. The average hourly rate is based on the scope of the engagement.

Emerald Management Group

Richard Chew, Andrea Hoy
P.O. Box 7457
LaVerne, CA 91750
(909) 625-0459, fax (909) 626-8970
www.emeraldgroup.com
e-mail: emerald.911@juno.com

In business since 1988, Emerald Management Group has three locations and 20 full-time consultants, some of whom are certified disaster recovery planners, certified information systems security professionals and certified info. Systems auditors. The company has been involved in or completed more than 100+ disaster recovery plans. The firms emphasis is on data processing, corporate functions, and emergency management. Complete disaster recovery plans, project management and risk management are provided. Contracting in foreign countries is possible. The average hourly rate is \$150-\$250 hour per professional, depending upon seniority.

Emergency Response & Planning Inc.

Rich Smith, CBCP
P.O. Box 30643
Oklahoma City, OK 73140
(405) 737-8348, fax (405) 741-7424
www.ERPlan.com

www.BusinessContinuity.info
e-mail: erplan@erplan.com, lrsbgcs@aol.com
In business for five years, Emergency Response & Planning employs certified consultants and trainers. They have assisted numerous corporations and government agencies. The firms emphasis is on emergency response, risk and security improvements, disaster preparedness and recovery. Training and planning is available at client sites to perform risk assessments, business/mission impact analysis, business recovery or continuity of operations planning, plan exercising and auditing services. Contracting in foreign countries is available.

Ernst & Young LLP

Suzanne Ray
220 South Sixth Street, Suite 1400
Minneapolis, MN 55402
(612) 371-6799
www.ey.com
e-mail: suzanne.ray@ey.com

In business for more than 100 years, Ernst & Young LLP has 90 offices in the U.S. with more than 100 fulltime continuity planners, some of whom are certified business continuity planners. Since the 1960s, E&Y has been involved in more than 10,000 planning engagements. The firms emphasis is the development of program based upon enterprise residual risk. Key emphasis includes business continuity program assessment and benchmarking, traditional and group workshop Business Impact Assessment; recovery strategy development; enterprise risk management, terrorism, risk and threat assessment; incident response; crisis management; business continuity/disaster recovery plan development, testing and training. End-to-end project management in the development or enhancement of a business continuity program is available, depending on the needs of the client. Planning advisors are trained on internally developed, proprietary pc-based tools as well as current off-the-shelf market software packages. Contracting in foreign countries is possible. The hourly rate is dependent on the type of services we are engaged to perform.

ERI International, Inc.

Patrick "Rick" LaValla
4537 Foxhall Drive NE
Olympia, WA 98516
(360) 491-7785, fax (360) 493-0949
www.eri-intl.com
e-mail: info@eri-intl.com

In business for 24 years, ERI International, Inc. has seven locations and 17 full-time consultants. The company has been involved in more than 150 disaster recovery plans. The firms emphasis is on emergency management, mitigation, preparedness, response and recovery. Complete disaster recovery plans and project management are available. An automated "capability assessment for readiness" program, a basis for planning and emergency management program development, is available. Contracting in foreign countries is possible. Offices are located in Canada and UK. The average hourly rate is \$85.

Forsythe Solutions Group, Inc.

Michael Croy
7770 Frontage Road
Skokie, IL 60077
(847) 213-7000, fax (847) 213-7770
www.forsythe.com
e-mail: info@forsythesolutions.com

In business for 33 years, Forsythe Solutions Group has 35 locations and 75 fulltime consultants, some of whom are certified business continuity planners. The firm has completed or been involved in more than 100 disaster recovery plans. The firms emphasis is on business continuity/disaster recovery strategy and policy. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. Engagements are priced on a project basis.

Fundamentals, Inc.

Pat McDonald
P.O. Box 4216
Hazelwood, MO 63042
(314) 805-8061
www.fundamentalsinc.org
e-mail: PatMcDonald@FundamentalsInc.org

In business for 10 years, Fundamentals, Inc. has one location and one fulltime consultant who is a certified business continuity planner. They have been involved in or completed more than 100 business continuity plans. The firms emphasis is on corporate wide "Order to Cash" response and recovery planning for headquarters, information systems, manufacturing and distribution functions. Complete MS-Office based BCP methodology and personnel with the Project Management Professional (PMP) certification are available. Contracting in foreign countries is possible. Daily and weekly rates are based on engagement.

Gateway Continuity Planners

Jim Mitchell, CBCP
15 Cedar Crest
St. Louis, MO 63132
(314) 409-7416
e-mail: jmitchell.gateway@earthlink.net

In business for three years, Gateway Continuity Planners has one location and one consultant, who is a certified business continuity planner. The firm has been involved in or completed 12 disaster recovery plans. The firms emphasis is on business operations, physical security and emergency response. Complete management of the BCM planning cycle is available, as is a recovery plan through a partnership. Hourly rate varies by engagement.

Hannah-Watrous Continuity Strategies

Bruce H. Watrous, CBCP
P.O. Box 54
60 West Main Street
Chester, CT 06412
(860) 526-2410, fax (860) 526-9520
www.hanwat.com
e-mail: bwatrous@hanwat.com

In business for 10 years, Hannah-Watrous Continuity Strategies LLC has three locations and four fulltime and seven affiliated consultants, all of whom are certified disaster recovery planners. The company has been involved in or completed more than 150 recovery plans. The firms emphasis includes BIA, developing recovery strategies, documenting business continuity and IT recovery plans, test planning, monitoring and plan maintenance. Complete disaster recovery plans, project management and an automated PC-based recovery plan (interactive Word template) are available. Contracting in foreign countries is possible. The average hourly rate is \$150.

Hewlett-Packard

Gayle Malone
19111 Pruneridge Ave., M/S 4082
Cupertino, CA 95014
(408) 447-0658
hp.com/hps/continuity
e-mail: gayle.malone@hp.com

In business for more than 15 years, Hewlett-Packard has locations worldwide with over 65,000 HP services personnel. All BC consultants are certified. The company has been involved with or completed more than 1500 business continuity plans. The emphasis is on SAP, financial services, NSP, public sector and international organizations; from infrastructure perspective, focus on continu-

ous availability, disaster tolerant, high-availability, hot-site, mobile site, data replication, office recovery, business process recovery. Complete development, design and management of the BCP project is available. PC-based recovery plan selection assistance is available. Contracting in foreign countries is possible. The rates range from \$140 to \$300/hour depending on level of experience and skill required.

IBM Business Continuity and Recovery Services

Jennifer Jung
300 Long Meadow Road
Sterling Forest, NY 10979
(800) 599-9950, fax (845) 759-4680
www.ibm.com/services/continuity
e-mail: ibmbcrs@us.ibm.com

In business for more than 30 years, IBM Business Continuity and Recovery Services has 138 recovery sites with more than 2500 full-time consultants globally, some of whom are certified disaster recovery planners. The firm has supported more than 25000 consulting engagements since 1989. The firms emphasis is on traditional planning processes (assess current situation, conduct gap analysis, design recovery strategies, implement and ultimately validate). All layers of resilience, including organization, business process, application, data and facilities are addressed. Complete disaster recovery plans and project management are available. Contracting in foreign countries is possible. Fees vary based on client needs.

Institute for Business Continuity Training

Michael Bittle
1623 Military Road, #377
Niagara Falls, NY 14304-1745
(800) 461-3095, (800) 461-3095
www.IBCT.com
e-mail: info@IBCT.com

In business for four years, Institute for Business Continuity Training has one location and 12 fulltime consultants, all of whom are certified business continuity planners. The company has been involved in or completed 175 disaster recovery plans. The firms emphasis is on business continuity and continuity of operations (COOP) training programs across the U.S., including risk assessment, business impact analysis, BCP strategy selection, table top exercises, awareness and training programs, implementing FEMA FPC 65, etc. A complete range of business continuity courses is available as are hundreds of templates and software tools. Contracting in foreign countries is possible. The average hourly rate varies.

Iron Mountain Consulting Services

Andrew Keller
745 Atlantic Avenue
Boston, MA 02111
(800) 883-8000, fax (617) 357-6106
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In business for 50 years, Iron Mountain has eight locations with 30 full-time consultants, some of whom are certified business continuity planners. The company has been involved in or completed 1000+ recovery plans. The firms emphasis is on plan development, assessments and studies, plan enhancement services, education and training. Complete disaster recovery plans, project management and an automated PC-based recovery

plan are available. Contracting in foreign countries is possible. Hourly rates and fixed price engagements are available by contacting the company.

JANUS Associates, Inc.

Charles Fisher

River Plaza

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www.JANUSAssociates.com

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In the IT security business since 1988, JANUS Associates, Inc. has four locations and 50 full-time consultants, some of whom are certified disaster recovery planners. The company has been involved in or completed nearly 100 recovery plans. The firm's emphasis is on data processing and corporate functions. Complete disaster recovery plans and project management are provided. Contracting in foreign countries is possible. Fees are dependent on project requirements.

KETCHConsulting, Inc.

Ted Brown, CBCP

POBox 641

Waverly, Pa. 18471

(888) KETCHYC (538-2492)

fax 570-563-0868

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email: info@ketchconsulting.com

With centuries of BCP and DRP experience, KETCHConsulting's 20 full-time consultants are all certified (CBCP or FBCI) and located in 20 locations across the U.S. The firm's focus is on all aspects of BCP including executive ROI for BCP, hot site negotiations, BIA's, environmental analyses, BC strategy, BCP and DR and COOP plan development, work group plans, gap analysis, plan audits, table top exercises, alternate site tests, BC and DR education, emergency response, security plans, and RFP development. KETCHConsultants have executed over a thousand engagements and have experience in all inhabited continents. KETCHConsultants are experienced with a variety of planning tools. Most engagements are fixed price.

KPMG, LLP

Jeff Dato

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Atlanta, GA 30308

(404) 222-7378

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e-mail: jdato@kpmg.com

In business for 134 years, KPMG has locations in 715 cities/148 countries with more than 70,000 professionals globally, some of whom are certified business continuity planners. They've been involved in or completed nearly 1000 disaster recovery plans. The firm's emphasis is on enterprise-wide risk management and continuity planning (people, process and technology) advisory services. Complete disaster recovery plan or project management is available. Contracting in foreign countries is possible. The average hourly rate varies by project.

LBL Technology Partners

Geoffrey H. Wold, Tina L. Vick, CBCP

2501 Wayzata Blvd.

Minneapolis, MN 55405

(612) 381-8900, fax (612) 377-1325

www.drplan.com

e-mail: drplan@lblco.com

In business for more than 60 years, LBL Technology

Partners has 60 locations (including affiliated firms) and more than 4,000 staff (including affiliated firms), some of whom are certified business continuity planners. The firm has developed hundreds of disaster recovery plans. The firm's emphasis is on enterprise-wide business continuity planning. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. The average hourly rate varies and is based on project size, complexity and scope.

Mainstar Software Corporation

Keri Duenn

P.O. Box 4132

Bellevue, WA 98009

(425) 455-3589

www.mainstar.com

e-mail: experts@mainstar.com

In business for more than 26 years, Mainstar Software Corporation has three locations and five full-time consultants. The company has been involved in or completed numerous disaster recovery plans. The firm's emphasis is on disaster recovery planning and implementation for MVS. Complete disaster recovery plan and project management are available. Contracting in foreign countries is possible. Visit the company's website for details on pricing.

McWains Chelsea, Inc.

Marvin Wainschel

53 Center Avenue

Morristown, NJ 07950-5004

(973) 993-5700

www.mcwains.com

e-mail: consult@mcwains.com

In business for 21 years, McWains Chelsea, Inc. has written in excess of 85 business resumption plans. The company provides methodologies that produce enterprise recovery plans, business impact analyses, and business unit recovery plans. The firm also offers business continuity training and awareness programs. McWains operates from three locations and will contract in foreign countries. Fees are quoted on a project basis.

MDY Advanced Technologies, Inc.

Brian McCarthy

21-00 Route 208 South

Fair Lawn, NJ 07410

(201) 797-6676, fax (201) 797-6852

www.mdy.com

e-mail: info@mdy.com

In business for 15 years, MDY Advanced Technologies has three locations with 21 full-time consultants, some of whom are certified business recovery planners. The company has been involved in or completed more than 15 disaster recovery plans. The firm's emphasis is on data processing and telecommunications. Complete disaster recovery plans are available. The average hourly rate is \$175.

MLC & Associates Inc.

Robert Takemura, Mary Carrido

4630 Campus Drive, Suite 203

Newport Beach, CA 92660

(949) 222-1202

www.mlc2resq.com

e-mail: mlc@mlc2resq.com

In business for 18 years, MLC & Associates, Inc. has two locations with five full-time consultants, some of whom are certified disaster recovery planners. They've been involved in or completed 612

business continuity programs, 127 Emergency Operations Center & Crisis Management plans, 161 IT disaster recovery plans, 264 emergency response plans, 15 mitigation city/county plans, and thousands of business resumption plans. The firm's emphasis is on BIA, risk assessments, business continuity programs, disaster recovery, crisis management, emergency response, EOC and facilities recovery and mitigation. MLC provides a turn-key, facilitated or basic program development approach to BCP along with project management and an automated PC-HTML web based planning tool is available. Contracting in foreign countries is possible. The average hourly rate varies and is based upon project size, complexity and scope.

OpWatch

Russ Blackwell

6110 Executive Blvd., Suite 508

Rockville, MD 20852

(800) 679-2856

www.opwatch.net

e-mail: rblackwell@opwatch.net

In business for 13 years, OpWatch has three locations and 10 full-time consultants, some of whom are certified business continuity planners. They have been involved in or completed numerous disaster recovery plans. The firm's emphasis is on collaboration and integrated planning, notification and recovery. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. Fees quoted on a project basis.

Phoenix Consulting Services, Inc.

Edmond D. Jones

4450 California Avenue, Suite K-285

Bakersfield, CA 93309

(661) 396-8336

e-mail: edjones@lightspeed.net

In business for 11 years, Phoenix Consulting Services, Inc. has two locations and two full-time consultant, all of whom are certified disaster recovery planners. The company has been involved in or completed more than 100 disaster recovery plans. The firm's emphasis is on corporate and data processing. Complete disaster recovery plans and project management are available. Upon client request, automated PC-based recovery plans are available through a partnership. Contracting in foreign countries is possible. The average hourly rate is \$150.

PreEmpt, Inc.

Thomas L. Weems, CBCP

211 Foxbury Drive

Eules, TX 76040-3201

(817) 685-9765

www.preemptinc.com

e-mail: tom-weems@preemptinc.com

In business since 1994, PreEmpt, Inc. has one location and two full-time consultants, who are certified business continuity professionals. The company has been involved in or completed more than 200 business continuity plans. The firm's emphasis is on risk, business impact, emergency response, exercise, training, and workshops. Total business continuity project and program management, including HIPAA, Sarbanes Oxley, and Coop are available. Risk and business impact analysis software is also available. Contracting in foreign countries is possible. Fees are quoted per project

Protiviti Inc.

Brian Zawada
5720 Stoneridge Drive
Pleasanton, CA 94588
(888) 556-7420
www.protiviti.com
e-mail: contactus@protiviti.com

In business for three years, Protiviti Inc. has 38 locations globally and 1400 fulltime consultants, some of whom are certified business continuity planners. The company has been involved in or completed more than 100 disaster recovery plans. The firm's emphasis is on crisis management, business resumption and IT disaster recovery. Complete disaster recovery plan and project management as well as an automated PC-based recovery plan are available. Contracting in foreign countries is possible. The average hourly rate varies based on project scope.

Quake Pro

Ed O'Sullivan
1073 Hyland Lake Dr.
Salt Lake City, UT 84121
(801) 261-3897, fax (801) 261-3897
www.quakepro.com
e-mail: edosullivan@quakepro.com

In business for 10 years, Quake Pro has one location and one full-time consultant. The firm's emphasis is on products rather than plans. Contracting in foreign countries is possible. The average hourly rate is \$50.

RBZane Advisory Group

Rich Zane
309 Canterbury Court
Alamo, CA 94507
(925) 935-1350
www.rbzaneadvisors.com
e-mail: rich@rbzaneadvisors.com

In business for 4 years, RB Zane Advisory Group has two locations and two fulltime consultants, all of whom are certified disaster recovery planners. The company has been involved in or completed more than 20 disaster recovery plans. The firm's primary focus is on business continuity/disaster recovery assessment and strategy development. Sales and marketing support is provided. Complete disaster recovery plans and project management are available as is an automated PC-based recovery plan. Contracting in foreign countries is possible. The average hourly rate is \$200-\$250.

Recovery Planner

Bob Urion
2 Enterprise Drive
Shelton, CT 06484
(866) 925-3950
www.recoveryplanner.com
e-mail: info@recoveryplanner.com

In business for five years, RecoveryPlanner has three locations and 10 full-time consultants, who are certified business continuity planners. They have been involved in or completed 50 disaster recovery plans. The firm's emphasis is on enterprise-wide business continuity and IT disaster recovery plans. Complete disaster recovery plan and project management are available. A web-based planning software tool that includes automatic notification is also available. Contracting in foreign countries is possible. Fees are quoted on a per project basis.

Recovery-Plus Planning Services

Jim Mannion
304 Circle Drive, Suite 117
Algonquin, IL 60102
(847) 658-1300, (800) RECVPLUS
Fax (847) 658-3737
www.recovery-plus.com
e-mail: jim-mannion@recovery-plus.com

In business for 17 years, Recovery-Plus Planning Products & Services has one location and two full-time consultants. The company has been involved in or completed more than 350 recovery plans. The firm's emphasis is on business continuity and continuous availability planning. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. The average hourly rate is available only in conjunction with client proposal.

Reputation Management Associates

Bill Patterson
523 Park St.
Columbus, OH 43221
(614) 486-5000
www.media-relations.com
e-mail: bp@media-relations.com

In business for 6 years, Reputation Management Associates has one location. The company has been involved in or completed 26 recovery plans. The firm's emphasis is on crisis management. Crisis communication services are available. Contracting in foreign countries is possible. The average hourly rate is \$150.

RescueTech

Cory Matthews
10343 Federal Blvd. #J423
Denver, CO 80260
(303) 380-1708
www.rescuetech.us
e-mail: info@rescuetech.us

In business for two years, RescueTech has one location and three fulltime consultant, some of whom are certified business continuity planners. The company has been involved in or completed four disaster recovery plans. The firm's emphasis is on emergency management and data recovery. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. The average hourly rate is \$125.

Resilient Systems, Inc.

Robert L. Lyons
199 Nathan Lane
Carlisle, MA 01741
(978) 369-5356
www.resilientsys.com
e-mail: rob.lyons@resilientsys.com

In business for four years, Resilient Systems, Inc. has one location and one fulltime consultant. The company has been involved in or completed 15-20 disaster recovery plans. The firm's emphasis is on design and implementation of multi-site clusters to provide disaster tolerance computing. Documented steps and measures are provided as appropriate for the data processing portion of a disaster recovery plan. OpenVMS implementations include VAX, ALPHA and the latest Choron-VAX emulator technologies. An automated PC-based recovery plan is optional. Contracting in foreign countries is possible. The average hourly rate is \$100-\$150.

Rothstein Associates Inc.

Philip Jan Rothstein, FBCI
4 Arapaho Rd.
Brookfield, CT 06804-3104
(203) 740-7400, (888) ROTHSTEIN
fax (203) 740-7401
www.rothstein.com
e-mail: info@rothstein.com

In business for 20 years, Rothstein Associates Inc. has one location and three fulltime consultants, all of whom have completed a certification program (FBCI). The company has been involved in or completed more than 100 disaster recovery plans. The firm's emphasis is on business continuity, IT/telecom disaster recovery, disaster avoidance, and crisis management. Complete disaster recovery plans, project management and several automated PC-based recovery plan are available. Contracting in foreign countries is possible. The average hourly rate is available upon request.

RSM McGladrey, Inc.

Stan Mark, CBCP
801 Nicollet Ave., Suite 11, West Tower
Minneapolis, MN 55402-2526
(800) 648-4030
www.rsmmcgladrey.com
e-mail: TRMS@rsmi.com

RSM McGladrey's technology risk management group has been in business for more than 20 years. They have 100 locations and 600 fulltime consultants, some of whom are certified business continuity planners. The firm has been involved in or completed more than 2000 disaster recovery plans. The firm's emphasis is on enterprise-wide planning. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. The average hourly rate varies based on scope and requirements.

Sector, Inc.

90 Broad Street
New York, NY 10004
(866) 383-3315
www.sectorinc.com
e-mail: info@sectorinc.com

Sector applies innovative communications and outsourcing solutions to the rapidly evolving technology needs of businesses that require high reliability for critical operations. They design and execute comprehensive, cost-effective technology solutions tailored to a firm's business objectives. The team offers a superior level of technical and operational expertise, honed through 30 years of experience meeting the exacting demands of Wall Street. They have been a preeminent provider of voice and data connectivity to the financial services industry since the early 1970s, and now offer a broad range of communications, managed networks, facilities management and data distribution capabilities. Sector offers managed services as a full service provider of highly reliable and cost-effective solutions that enable companies to outsource their computer operations.

Strand Earthquake Consultants

Carl Strand
1436 S. Bentley Ave., #6
Los Angeles, CA 90025
(310) 473-2316 fax (310) 473-1366
www.strandearthquake.com
e-mail: strandearth@aol.com

In business for 15 years, Strand Earthquake Consultants has one location and one full-time

consultant. The company has been involved in or completed 100s of recovery plans. The firms emphasis is on earthquake monitoring, automatic shutdown systems, seismic gas shutoff valves, seismic switches and recorders. Contracting in foreign countries is possible. The average hourly rate is \$125.

Strategic Teaching Associates, Inc.

Dr. Thomas Phelan
125-D Kings Park Drive
Liverpool, NY 13090
(315) 622-5924, fax (315) 622-5775
www.drpwithdrtom.com
e-mail: sta@twcny.rr.com

In business for three years, Strategic Teaching Associates, Inc. has one location and one full-time consultant. They have been involved in or completed more than 500 disaster recovery plans. The firms emphasis is on emergency management, incident command system, corporate functions, drills and exercises, vulnerability and capability assessments, training. Complete disaster recovery plans and project management are available. Contracting in foreign countries is possible. The average hourly rate is \$156.25.

Strohl Consulting Services

Michael R. Jennings
631 Park Avenue
King of Prussia, PA 19406
(800) 634-2016, (610) 768-4120
www.strohlsystems.com
e-mail: mjennings@strohlsystems.com

In business for 26 years, Strohl Consulting Services more than 20 locations and more than 30 fulltime consultants, all of whom are certified. They have been involved in or completed thousands of plans. The firms emphasis is on all facets of business continuity planning. Complete disaster recovery plan and project management, as well as an automated PC-based recovery plan, are available. Contracting in foreign countries is possible. The average hourly rate is based upon the project.

SunGard Availability Services

Linda Maxson
680 E. Swedesford Road
Wayne, PA 19087
(484) 582-2000
www.availability.sungard.com
e-mail: Linda.maxson@sungard.com

In business for more than 25 years, SunGard Planning Solutions has more than 65 locations with more than 200 full-time consultants. The company has been involved in or completed more than 10,000 recovery plans. The firms emphasis is on business continuity including data center, network, and business functions, information availability, incident response planning. Complete disaster recovery plans and project management as well as client/server and web-based recovery planning software tools are available. Contracting in foreign countries is possible. Most engagements are fixed price, contact company for more details.

Teradata Business Continuity Solutions

Scott Havenor
17095 Via Del Compo
San Diego, CA 92127
(858) 485-3820, fax (858) 485-3255
www.teradata.com
e-mail: scott.havenor@sandiegoca.ncr.com

In business for 20+ years, Teradata Business Continuity Solutions has two locations and two fulltime consultants, both of whom are certified business continuity planners. The company has been involved in or completed numerous disaster recovery plans. The firms emphasis is on teradata data warehouse system recovery. Complete disaster recovery plans and project management relative to teradata are available. Contracting in foreign countries is possible. The average hourly rate is \$100-\$350.

The Risk Consulting Practice of Marsh

Michael Smith
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161 Bay St., Suite 1400
Toronto, Ontario, Canada M5J 254
(416) 868-8953, fax (416) 868-2692
www.marshriskconsulting.com
e-mail: Michael.g.smith@marsh.com

In business for 137 years, The Risk Consulting Practice of Marsh has 410 locations in 100 countries with 30 fulltime consultants in the U.S. and 100 globally, some of whom are certified business continuity planners. They have been involved in or completed many thousands of disaster recovery plans. The firm's emphasis is on a fully integrated approach to business continuity management, including emergency response, crisis management, business continuity and disaster recovery. The firm provides complete disaster recovery plans and project management for disaster recovery planning. A business continuity management toolkit that is Microsoft Office based is available, as are advanced Word and Excel templates to build plans. Contracting in foreign countries is possible. The average hourly rate is \$175 to \$200, depending on the mix of consultants.

Turnbull Consulting, Inc.

Mark Turnbull, CBCP
P.O. Box 475
Wallace, NC 28466
(910) 285-8606, fax (910) 285-8471
www.turnbullconsulting.us
e-mail: mark@turnbullconsulting.us

In business for seven years, Turnbull Consulting, Inc. has one location and one full-time consultant, who is a certified business continuity planner. The company has been involved in or completed 75 recovery plans. The firms emphasis is on risk assessment, environment assessment, business impact analysis, business continuity plans, technology disaster recovery plans, and plan testing. Complete disaster recovery plans and project management are available. Contracting in foreign countries is possible. The average hourly rate is negotiable.

Virtual Corporation

Margaret Langsett
227 Route 206
Flanders, NJ 07836
(973) 927-5454, fax (973) 927-1807
www.virtual-corp.net
e-mail: mlangsett@virtual-corp.net

In business for 10 years, Virtual Corporation has two locations and seven full-time consultants, some of whom are certified disaster recovery planners. The company has been involved in or completed more than 16,000 disaster recovery plans. The firms emphasis is on sustainability, process and enterprise approach. Complete disaster recovery plans and project management are available. An automated PC-based recovery plan is available through contacts with other firms. Contracting in foreign countries is possible. The average hourly rate varies based on project requirements. Fixed price engagements are available. Contact vendor for additional information.

Wellington Consulting Company, Inc.

Tracy Jia
154 Main Street, 2nd Floor
Fort Lee, NJ 07024
(201) 944-9004 ext. 253, fax (201) 944-9019
www.wellcon.com
e-mail: tracydj@wellcon.com

In business for 13 years, Wellington Consulting Company, Inc. has one location and 20 full-time consultants, some of whom are Certified Disaster Recovery Planners. The firm has been involved in or completed more than 100 recovery plans. The firms emphasis is on project management, database and custom applications development and hosting, backup strategies and procedures, design and implement fault-tolerant systems and high availability solutions. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. The average hourly rate is available upon client's request.