

*DRJ Presents Its 31st Conference*

# Fall World 2004



**Exhibitor Guide**

**04**  
**Fall**

*Conference Dates: September 19 - 22*

*Exhibit Dates: September 19 - 21*

*Sheraton San Diego Hotel*

**San Diego Sheraton Hotel and Marina Exhibition Hall**

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## Exhibit Hall Schedule

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### Sunday

5:30 p.m. - 8:00 p.m. \_\_\_\_\_ Welcome Reception  
5:30 p.m. - 8:00 p.m. \_\_\_\_\_ Product Demonstrations

### Monday

11:00 a.m. \_\_\_\_\_ Exhibit Hall Opens  
11:45 a.m. - 12:45 p.m. \_\_\_\_\_ Lunch  
12:30 p.m. - 1:30 p.m. \_\_\_\_\_ Product Demonstrations  
12:30 p.m. - 1:30 p.m. \_\_\_\_\_ Dessert in Exh Hall  
3:45 p.m. - 4:15 p.m. \_\_\_\_\_ Refreshment Break  
5:00 p.m. \_\_\_\_\_ Exhibit Hall Closes  
5:15 p.m. - 6:15 p.m. \_\_\_\_\_ Product Demonstrations

### Tuesday

11:00 a.m. \_\_\_\_\_ Exhibit Hall Opens  
11:45 a.m. - 12:45 p.m. \_\_\_\_\_ Lunch  
12:30 p.m. - 1:30 p.m. \_\_\_\_\_ Product Demonstrations  
12:30 p.m. - 1:30 p.m. \_\_\_\_\_ Dessert in Exh Hall  
2:30 p.m. - 3:00 p.m. \_\_\_\_\_ Refreshment Break  
3:00 p.m. \_\_\_\_\_ Exhibit Hall Closes

Check at the Exhibitor Information Desk for a listing of when and where specific product demonstrations will be held.

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## Sponsor Information

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DRJ appreciates our conference co-sponsors and event sponsors who've helped make this show successful.

Agility Recovery Solutions	IBM
Coop Consulting	MessageOne
DRI International	Motorola
Ernst & Young LLP	National Notification Network
FedEx Custom Critical	PPBI
Forsythe Solutions Group	Rentsys Recovery Services
Hewlett-Packard	SunGard Availability Services

**21<sup>ST</sup> CENTURY SOFTWARE, INC.**

940 West Valley Road, Suite 1604  
Wayne, PA 19087  
800-555-6845  
www.21stcenturysoftware.com

**BOOTH 32**

Rebecca M. Levesque  
Sr. VP Sales and Marketing

21<sup>st</sup> Century Software's VFI brings intelligence to data protection and recovery. Unobtrusively analyzing your system in real-time, it identifies all critical files, schedules backups and generates recovery procedures, all performed automatically. VFI understands how your files are used and their interdependencies, providing a new level of insight into planning and managed recovery, regardless of media and including mirroring. In the event of a complete loss of availability, VFI provides prioritized, tiered recovery, enabling you to resume processing of your business critical applications first, and permitting you to schedule recovery of the less critical at your convenience. Versions of the VFI family of products are available to protect mainframe and client server environments.

**ACTUAL SOFTWARE, INC.**

180 East Fifth Street, Suite 228  
Saint Paul, MN 55101-1633  
888-540-5919  
www.alertcast.com

**BOOTH 12**

Matt Werre  
Account Executive

Actual Software, Inc. provides a number of automated communications solutions for contingency planners, disaster recovery professionals and emergency management. The Alertcast™ Emergency Notification Service automates communication to your audience in an emergency – whether you're notifying employees or management, emergency response teams, area residents, public officials or others who require notification of urgent or important information. Since Alertcast is a subscription-based service there's no expensive equipment or software to buy, install, staff or maintain and it fits any budget.

**AGILITY RECOVERY SOLUTIONS**

2281 North Sheridan Way  
Mississauga, ON, Canada L5K 2S3  
800-567-5001  
www.agilityrecovery.com

**BOOTH 89, 90**

Andrea Hepworth  
Marketing Manager

For the past 15 years, Agility Recovery Solutions has been a premier provider of onsite recovery solutions across the United States and Canada. Formerly GE Capital IT Solutions Disaster Recovery Services, the company has a long and successful history in the industry. Comprehensive and practical solutions for all size companies – our services: The Quick-Ship Program provides a rapid response for onsite recovery, replacing damaged equipment using a pre-determined emergency configuration. Response times from 12-48 hours. Our Mobile Recovery Services Program brings the entire recovery effort to your preferred location. It includes facilities, technology and communications infrastructure to recover virtually anywhere onsite. Mobile Satellite Solutions and ACD capability ensures robust data and voice applications can be recovered over satellite, even if the local infrastructure has been

destroyed. Internet and VPN connections, Voice lines and full function Call Center environments are all covered with state-of-the-art satellite technology and support. Our creative Consulting Methodologies are designed to work seamlessly with your organization, whether you are just beginning your recovery efforts, planning what to do in the event of a disaster, or simply re-evaluating your current strategies. [www.agilityrecovery.com](http://www.agilityrecovery.com)

**AIVANT L.P.**

2780 Bert Adams Road, Suite 315  
Atlanta, GA 30339  
770-435-1101  
[www.aivant.com](http://www.aivant.com)

**BOOTH 42**

Bernd Baier  
Manager

Aivant is presenting DBShadow - a unique Disaster Recovery Software Solution for mission-critical databases. The concept of DBShadow is a log-file-based, time-delayed database shadow. In case of any crash, DBShadow gives you the opportunity to fully operate all your critical applications within minutes in your Emergency Data Center. With the time-delay principle, you are also protected against user errors and malicious manipulations. Contrary to traditional hardware replication, this concept offers you more protection, better network utilization and higher data consistency for a fraction of the cost.

**AMCOM SOFTWARE, INC.**

5555 West 78<sup>th</sup> Street  
Minneapolis, MN 55439  
952-829-7445  
[www.amcomsoft.com](http://www.amcomsoft.com)

**BOOTH 94**

Tiffany Collins  
Trade Show Coordinator

Amcom Software, Inc. offers a universal Emergency Notification and Response system that sends messages to unlimited people and groups via any format – phone, email, pager, fax, printer or LED – and automatically captures replies from the recipients. Depending on the responses, the system will continue to notify/escalate to more people or groups until the right number of people respond. Scalable, standards-based and highly configurable, the system supports a multitude of devices, protocols and rules. All Amcom systems are designed within modular, standards-based architecture, utilize Oracle RDBMS and Linux/UNIX/Windows servers, and integrate into any communications network infrastructure (central office, PBX, VoIP).

**AMERISTAR JET CHARTER, INC.**

4400 Glenn Curtiss Drive  
Addison, TX 75001  
800-368-5387  
[www.ameristarjet.com](http://www.ameristarjet.com)

**BOOTH 52**

Troy Croasmun  
National Sales Manager

Ameristar Jet Charter is an airline that focuses on the immediate response needs found in the disaster recovery and business continuity communities. Ameristar owns more than 30 aircraft and employs over 80 pilots. Complementing our own fleet is our industry leading internet based bid and quote technology which immediately alerts and canvasses the North American charter market. Within minutes of your call, numerous charter operators are competing for your transport. You just have to make one phone

call to Ameristar to have virtually the entire charter industry available to you. Whether it's tape library moves, hardware moves, transport of the executive team, or transport of the DR team – Ameristar is the charter transportation company you should have in your plan.

**ASSOCIATION OF CONTINGENCY PLANNERS**

**BOOTH 30A**

7044 S. 13th Street  
Oak Creek, WI 53154  
Phone 414-768-8000 x 116  
Mbrship@techenterprises.net

The Association of Contingency Planners (ACP) is a non-profit trade association dedicated to fostering continued professional growth and development in effective Contingency & Business Resumption Planning. ACP is the recognized premier international networking and information exchange organization in the business continuity industry.

**AT&T**

**BOOTH 91**

55 Corporate Drive  
Bridgewater, NJ 08807  
800-222-0400  
www.business.att.com

Elizabeth Gilmore  
Marketing Manager

The AT&T Business Continuity Services Portfolio provides a continuum of integrated solutions to ensure the security, availability, and recovery of your networks, data storage, computing and mission-critical applications. Leveraging a heritage of reliability and reorganized continuity expertise. AT&T helps clients to identify the level of operational readiness, business resumption and recovery capabilities necessary to keep their business processes up and running.

**ATEMPO**

**BOOTH 49**

2465 E. Bayshore Ave, Suite 400  
Palo Alto, CA 94303  
650-494-2600  
www.atempo.com

John Dean  
Director of Marketing

Founded in 1992, Atempo enables practical, comprehensive and flexible information life cycle management strategies with a suite of business continuity and compliance solutions based on Atempo's Time Navigator platform. With an established network of value-added resellers and strategic alliances, Atempo empowers 2000 companies and partners worldwide with the fastest backup and restore, disaster recovery, archiving, and regulatory compliance solutions in this time of unrelenting data growth.

**BC MANAGEMENT, INC.**

4630 Campus Dr. #107  
Newport Beach, CA 92660  
949-260-8453  
[www.bcmanagement.com](http://www.bcmanagement.com)

**BOOTH 73**

Cheyene Haase  
President

BC Management, Inc., a professional, executive search firm, is the premier placement agency for business continuity, disaster recovery, information security and emergency management professionals. We are a partner of the Disaster Recovery Institute International and a valuable resource for BC/DR professionals seeking assistance when looking to hire qualified candidates or find new careers. We have distinguished ourselves in the industry by maintaining a high standard of ethics in addition to taking the time to develop lasting relationships with our clients and candidates. BC Management has placed professionals worldwide. Our experienced team regularly attends conferences and association meetings, and conducts extensive research within the industry. This includes an annual salary survey, which is posted on [www.bcmanagement.net](http://www.bcmanagement.net) for review. We look forward to meeting you at the conference!

**BCP MEDIA**

P.O. Box 510754  
St. Louis, MO 63151  
636-527-9677  
[www.bcpmedia.com](http://www.bcpmedia.com)

**BOOTH 28**

Jim Hammill

BCP Media offers a wide range of educational video and training tools to advance the understanding of business continuity planning and emergency management. Included in the materials are video courses developed by recognized experts in business continuity planning such as Ed Devlin and Norm Harris, educational software developed by LBL Technology Partners, a video course on disaster recovery planning and emergency management by Public & Private Business Institute (PPBI) and a video presentation on "Best Practices in Business Continuity Planning". These programs are ideal for self-study and/or for use as an ongoing part of your company's Business Continuity Planning training and awareness program. BCP Media has announced a new membership program that entitles members to discounts on education and training materials and to DRJ conferences.

**BELFOR USA**

2425 Blue Smoke Court South  
Fort Worth, TX 76105  
817-535-6793  
[www.belforusa.com](http://www.belforusa.com)

**BOOTH 56**

Theresa Williams  
EVP National Marketing and Sales

BELFOR is the worldwide leader in disaster recovery services and solutions. With more than 50 full service offices and 1700 full time employees in North America, BELFOR's proven track record of superior response and comprehensive service offerings has made BELFOR the contractor of choice for corporations, businesses, educational facilities, public entities and large property owners that have

experienced property damage from fire, water, wind or other catastrophes. BELFOR offers complete 24/7 emergency response services including: power generation, water extraction, emergency board up and barrier erection, mold remediation, document freeze drying, structural drying, electronics restoration, duct cleaning, decontamination services, machinery retrofitting, vital records recovery, and complete contents restoration. BELFOR is the leader in restoration and reconstruction services, offering complete general contracting, project management and consulting services.

**BIGBYTE.CC**

P.O. Box 81200  
Albuquerque, NM 87198  
505-255-5422  
www.bigbyte.cc

**BOOTH 30**

Eric Moores  
Director of Sales

bigbyte.cc is New Mexico's only complete disaster recovery facility. Centrally located, bigbyte.cc works to prevent downtime due to any form of disaster, with effective planning for both your equipment and your personnel, from the outset. From data storage/back-up services, including on-site vaults, to tape courier services and call center seating, we can find a solution that fits your company. Bigbyte.cc also provides primary IT site location, aka collocation.

**BUSINESS PROTECTION SYSTEMS INT'L.**

5041 LaMart Dr., Suite 130  
Riverside, CA 92507  
800-594-3714  
www.businessprotection.com

**BOOTH 77, 78**

Richard Cooper  
Exec. Vice President

Business Protection Systems International (BPSI) is a global provider of technology solutions for business continuity and risk management programs. BPSI's Business Protector™ software tools have been used in business continuity planning worldwide since 1966. The BPSI client base includes some of the world's largest companies in diverse industries, non-profits and the government sector. At BPSI, the focus is on fulfilling client's business needs with software that is simple to use, scalable and easily customized. Business Protector Gateway™ is a web-based application specifically designed for risk management and business continuity planning, leveraging the internet's significant advantages. Business Protector Gateway™ is a distributed knowledge collection and management tool with online help available for close guidance for Risk Management and/or Business continuity education. Scalable hosted and self-hosted versions are available. The hosted version of Gateway is provided with the assistance of IBM and does not require separate expenditures for servers, hosting, or support. Business Protector Professional™ is a powerful plan development tool designed specifically for the creation of risk management and business continuity plans. This fully relational database software can be used on a single workstation or on a LAN or WAN.

**CAMBRIDGE COMPUTER SERVICES, INC.**

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781-250-3000  
www.cambridgecomputer.com

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Parrish Blaszk  
Marketing Manager

Cambridge Computer is a national integrator specializing in data storage and backup systems. We are now celebrating our 13<sup>th</sup> successful year in business. We provide comprehensive solutions drawing on best-of-breed hardware and software from multiple manufacturers. Our professional services include consulting, integration, project management, and knowledge transfer. Our technical expertise is known throughout the storage industry. Our clients include leading corporations, major financial institutions, top universities, the most vital of government facilities, as well as small to medium size businesses. Allow us to apply our creativity to design a solution that meets your budget and exceeds your expectations.

**CAPS BUSINESS RECOVERY SOLUTIONS**

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800-542-2773  
www.capsbrs.com

**BOOTH 55**

Robert Urion  
General Manager

CAPS provides comprehensive business continuity and disaster recovery solutions including alternate site services, business continuity planning, and web-based planning software. At CAPS, our sole business is disaster recovery – it's all we do – it's all we've ever done. We know what works and how to make it work for you. CAPS alternate sites are fully equipped for dedicated and shared workstation and data center recovery, are customizable, and includes attentive customer service. CAPS certified Planners are experienced in all stages of the planning process for companies of all sizes in a variety of industries. Demonstrations of our software will be held on Sept. 20 & 21 at 12:30 p.m. and 5:30 p.m. in the Seabreeze 2 room. Private demos available – sign up at booth #55.

**COLLOCATION SOLUTIONS**

1950 N. Stemmons Frwy #2033  
Dallas, TX 75207  
214-231-0162  
www.collocationsolutions.com

**BOOTH 79**

Tim Moore  
VP of Sales and Marketing

Collocation Solutions specializes in Enterprise IT Disaster Recovery High Availability mirrored hot site solutions. The only true DR model if your company and/or clients have zero downtime Tolerance. CS N+1 facilities are state-of-art with multi-layer security control procedures, UPS, backup generators, HVAC cooling and dry-pipe fire suppression. Our outsourced data centers are carrier-neutral and we have locations in Dallas, Austin and Las Vegas. Mirrored hot sites, your only solution for Zero Downtime Tolerance, 7x24x365/zero-RTO. For additional information and to view our latest case study, visit <http://www.collocationsolutions/images/pulse.pdf>.

**CONSONUS**

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**BOOTH 57**

Jim Burwell  
Director Business Dev/Sales

Consonus designs, builds and operates state-of-the-art data centers. Our high availability data centers are designed from the ground up to provide continuous power, bandwidth and security. Our comprehensive Nt It design makes upgrades, maintenance and expansion seamless to our customers. We provide a complete set of managed services to enable our customers to deliver products and services consistent with their core competencies – a critical competitive advantage. The best way for a business to recover from a disaster is to prevent IT infrastructure from being compromised in the first place.

**COOP SYSTEMS, INC.**

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McLean, VA 22102  
703-245-3100  
[www.coop-systems.com](http://www.coop-systems.com)

**BOOTH 40, 41**

Vicki Alvord  
COO

myCOOP™ is COOP Systems, Inc.'s breakthrough continuity planning software. Recently selected by a number of substantial private and public sector institutions, the patented design was built from the ground up by world-class eCommerce developers. MyCOOP™ has features that expand the possibilities for planning automation. \* Ease of use is remarkable. Two clicks allow access to most documents and functions. \* Costs are much lower than conventional approaches for both acquisition and maintenance, and leverage client's current Microsoft investment \* Flexibility is extraordinary. New planning sites, data fields, documents, surveys and users can be added instantly, without the hassle of special programming languages and database reconfiguration. Visit our booths #40 and #41 to see myCOOP™, the future of continuity planning.

**CPO, INC.**

PO Box 290505  
Columbia, SC 29229  
803-712-6105  
[www.cpotracker.com](http://www.cpotracker.com)

**BOOTH 83**

Tim Lord, CBCP  
CEO

CPO provides business continuity management services and tools to large and small companies representing all industries. CPO's methodology and supporting software tools result in plans that are quick to develop, implement, maintain and are cost effective. Depending upon the customer's time restraints, level of in-house expertise and budget allocations, they may select from several levels of service ranging from a do-it-yourself approach to having CPO develop and implement the plan on-site. In most cases, plans can be completed within 45 days. CPO will be exhibiting its planning methodology, services and software planning tool, Resource Tracker™.

**CSCI**

590 Danbury Road  
Ridgefield, CT 06877  
800-925-2724  
[www.csciweb.com](http://www.csciweb.com)

**BOOTH 53, 54**

Lynne Carino  
Marketing Manager

CSCI has been providing business continuity planning (BCP) products and services to clients worldwide since 1984. CSCI offers a wide range of product and pricing configurations to support the enterprise-wide BCP requirements of organizations of all sizes. Our products are easy-to-use, flexible, scalable and robust. They can be used for the development of a variety of plans, such as business continuity, emergency response, continuity of operations and crisis management. RecoveryPAC places the power of streamlined BCP development in the hands of the planner to reduce plan maintenance, manage plan testing, and track the progress of recovery. For organizations interested in deploying a web-based continuity planning strategy, CSCI offers RecoveryPAC Web. RiskPAC, a questionnaire based risk assessment product for business impact analysis and gap analysis, provides the information needed to effectively identify, measure and manage the risk faced by an organization. Customized consulting services, product training, and BCP concepts and methodology education are offered to prospects and clients.

**DIALOGIC COMMUNICATIONS CORPORATION**

730 Cool Springs Blvd. Ste. 300  
Franklin, TN 37067  
615-790-2882, 800-723-3201  
[www.dccusa.com](http://www.dccusa.com)

**BOOTH 8**

Gina Coraffius  
Trade Shows

From alerting and evacuating residents when critical situations threaten public safety to routine employee announcements, DCC's The Communicator! High-speed notification system ensures business continuity during unexpected events. Used by hundreds of mission-critical operations globally, The Communicator is the perfect solution for disaster recovery, emergency management and corporate contingencies. Fast and efficient, it automatically contacts persons by phone, pager, fax and email; delivers incident-specific information or potentially life-saving instruction; confirms message receipt; and prints, faxes and emails comprehensive reports detailing call-out results. The system's powerful GIS interface, GeoCast enables easy geographical selection of targeted notification areas, and initiates first phone warnings within 60-90 seconds of incident identification. DCC also offers back-up and hosting services, providing users secure access to hundreds of phone lines, and ensuring 24/7 readiness for any notification need.

**DISASTER RECOVERY JOURNAL**

P.O. Box 510110  
St. Louis, MO 63151  
314-894-0276  
[www.drj.com](http://www.drj.com)

**BOOTH 29**

Jon Seals  
Editor-in-Chief

Stop by our booth and discover the latest in reference materials, videos and disaster recovery information. As the publishers of the industry's premier magazine on business continuity, DRJ has an abundance of resources and materials available. These include training videos, reference books, CDs and much more. Also, remember to sign up for a free subscription to Disaster Recovery Journal.

**DISASTER RESOURCE GUIDE**

**BOOTH 65**

P.O. Box 15243  
Santa Ana, CA 97235  
714-558-8901  
[www.disaster-resource.com](http://www.disaster-resource.com)

The DISASTER RESOURCE GUIDE is an annual "One-Stop" GUIDE with resources for prevention, mitigation, response and recovery. The GUIDE has been developed to assist business and industry, government, institutions and schools in six key areas: planning and management, human concerns, information technology, telecommunications, facility issues, and crisis communications & response. Included are resources from more than 170 providers of products and services. Special feature sections spotlight associations, conferences, and educational institutions. Other helpful sections are: Meet the Pros, What's New!, Book Review, Bibliography of Industry Publications, and Internet Directory. Copies of the GUIDE are free to qualified individuals who have responsibilities in the areas of emergency response, risk/crisis management, disaster recovery, and business continuity. Go to [www.disaster-resource.com](http://www.disaster-resource.com) to register.

**DPSI**

1241 N. Barsten Way  
Anaheim, CA 92806  
714-632-0929  
[www.dps-sc.com](http://www.dps-sc.com)

**BOOTH 61**

Kimberly Kern  
Sales Administrator

DPSI is a "Single Source Provider" for engineering, construction, and 24 x 7 service of the products we provide to protect and support high value assets and facilities.

**DPSI OFFSITE DATA STORAGE CO.**

1846 Angus Ave.  
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805-520-2525  
[www.dpsi.us](http://www.dpsi.us)

**BOOTH 69**

Brian Levine  
President

DPSI offers off-site data storage of critical backup media, disaster recovery services to and from alternate processing location. Two locations servicing all of Southern California.

**DRAY TECH. INC.**

P.O. Box 10639  
Glendale, CA 91209-3639  
818-244-9050  
[wsavage@draytech.com](mailto:wsavage@draytech.com)

**BOOTH 23**

Bill Savage  
Marketing Manager

dRay Tech, Inc. is the technology professional's first choice for refurbishing, or remodeling, a mission critical facility after a disaster event. More importantly, we are the number one choice to design and build a facility with the redundancies required to avoid most disasters, eliminating the cost of recovering from facility or infrastructure failures for those events. We are available nationwide.

**DRI INTERNATIONAL**

201 Park Washington Ct.  
Falls Church, VA 22046-4527  
703-538-1792  
www.drii.org

**BOOTH 67**

Tom Mawson  
Executive Director

DRI International (DRII) is the primary provider of educational courseware and professional certification in the field of business continuity management (BCM). Learn about DRII's new certification level – the Certified Functional Continuity Professional – and activities promoting private sector preparedness in the government and industry.

**DISASTER SURVIVAL PLANNING NETWORK**

669 Pacific Cove Drive  
Port Hueneme, CA 93041  
805-984-9547  
www.dspnetwork.com

**BOOTH 24, 25**

Paul Klier  
VP Business Development

Disaster Survival Planning Network specializes in assisting organizations to prepare comprehensive business continuity plans. Our consultants are nationally certified business recovery, emergency response, and communications professionals. We work one-on-one with top executives, department managers, safety committees, and disaster recovery project coordinators to design, document, implement, and test emergency response and business recovery plans. Our clients include major businesses, utilities, government agencies, colleges and universities, and community organizations. We offer many different consulting services including business impact analysis (BIA), creation of comprehensive emergency response and business recovery plans for all levels of the organization, and the design of emergency operation centers (EOC). We work with our clients to facilitate their planning process, saving them money and time through our exclusive methodology. We also conduct extensive testing to ensure that plans are realistic.

**eBRP SOLUTIONS**

1081 Knotty Pine  
Mississauga, Ontario, Canada L5W 1J6  
905-795-1607  
www.eBRP.net

**BOOTH 58**

Ramesh Warriar  
Director

eBRP is a web-based business continuity plan development tool, including BIA and Risk Assessment functions. eBRP uses a unique business process modeling approach to identify critical infrastructure, response timelines, recovery priorities, and process dependencies. Within eBRP the plan(s),

procedures and tasks are presented as 'Tree-Views'. The utility allows embedding of reference documents and electronic files. Plan Templates & "Cut, Copy & Paste" functionality make eBRP easy to use with minimal training. Create and use your own plan templates to standardize BCP plans across the organization. Use eBRP to create notification Call-Trees, manage DR Kit and track DR contracts eBRP provides 'Dedicated' or 'Shared' hosting along with full consultancy and operational support.

**EDP PRODUCTS, INC.**

9750 Appaloosa Road  
San Diego, CA 92131  
858-578-3500

**BOOTH 60**

Luke Mardesich  
President

EDP Products, Inc. offers offsite media storage, precision sheetmetal, machining and turn-key assembly one-stop shop.

**EMC CORPORATION**

42 South Street  
Hopkinton, MA 01748  
508-435-1000  
www.emc.com

**BOOTH 9**

Susan Shapiro  
Marketing Programs Manager

EMC Corporation is the world leader in products, services, and solutions for information storage and management. EMC helps customers of all sizes in all industries manage their growing information – from the time of its creation to its archival and eventual disposal – through information lifecycle management. EMC Automated Networked Storage is the foundation of this mission. It unifies networked storage technologies, storage platforms, software, and services to help organizations extract the maximum value from their information, at the lowest total cost, across every point in the information lifecycle. Information about EMC's products and services can be found at [www.EMC.com](http://www.EMC.com).

**ENERA, INCORPORATED**

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Chicago, IL 60615  
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www.enera.com

**BOOTH 82**

Paul Erling

RAPIDREACH® and RapidReach ENS are a suite of automated notification products and platforms for automating emergency notifications across a variety of industries and circumstances.

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916-449-3977  
www.engage1st.com

**BOOTH 75**

D. Scott Miles  
Director of Sales and Marketing

Engage Integrated Systems Technology Solutions is a true end-to-end business continuity solutions provider. Our services encompass the full spectrum of business continuity planning, operational recovery planning, disaster recovery planning, and world-class work recovery facilities and data center support.

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Bedford, MA 01730  
781-482-2100, 888-252-7837  
[www.envoyworldwide.com](http://www.envoyworldwide.com)

**BOOTH 35**

Debbie Mongeau  
Marketing Manager

EnvoyWorldWide offers real-time notification services that can immediately and simultaneously deliver any number of voice and text messages to any device when an unplanned event threatens or disrupts business continuity. Our advanced messaging capabilities include transferring from an automated message to a live operator or conference call, message escalation to ensure important information reaches its intended recipient, interactive features to capture immediate responses, real-time training for a complete audit trail. EnvoyWorldWide's communications network is hosted as redundant, secure facilities for maximum reliability in the face of an emergency. EnvoyWorldWide can enable any organization to automate its call trees, execute employees, accountability programs, and facilitate the collaboration of executive and response teams for immediate decision-maker.

**ERNST & YOUNG LLP**

220 South Sixth Street, Suite 1400  
Minneapolis, MN 55402  
612-371-6799  
[www.ey.com/security](http://www.ey.com/security)

**BOOTH 1**

Suzanne Ray  
Partner, National Practice Leader  
Business Continuity Solutions

Ernst & Young's proprietary business process, risk-based business continuity methodology provides the flexibility to develop the best solutions to ensure continued business operations for our clients, regardless of whether their recovery objectives for critical operations are measured in seconds, minutes, hours or days. Our business continuity service offerings are an integral part of the triad that composes an enterprise security strategy: Confidentiality, Integrity and Availability. Now, more than ever, being able to conduct business safely and securely is a strategic imperative for any company operating in today's connected economy. We work with our clients to develop comprehensive security strategies and integrated solutions to address specific business needs. Our independence allows us to recommend solutions tailored to meet an organization's unique requirements, not limited to a specific vendor's product or service offerings. The availability of core business processes and systems is not an option, it is critical for business survival. Our business continuity advisors assist clients in developing comprehensive, self-sustaining business continuity programs designed to reduce business risk, minimize downtime, improve readiness and protect an organization's image.

**EVOXIS, INC.**

130 Seventh St. Ste. 700  
Pittsburgh, PA 15222  
412-765-2004  
www.evaxis.com

**BOOTH 43**

David Salsbury  
Marketing-Communications  
Coordinator

Evaxis is an emerging leader in Intelligent Messaging Software. Its solution, called Prodigent, solves complex communication challenges involving critical, time-sensitive information that require interaction and customization for each recipient. Solutions include Prodigent for Emergency Management, Prodigent for Corporate Crisis Management and Prodigent for Healthcare.

**EYP MISSION CRITICAL FACILITIES, INC.**

11845 West Olympic Blvd., Suite 850W  
Los Angeles, CA 90064  
415-748-0515  
www.eypmcf.com

**BOOTH 66**

Bruce Myatt, PE  
Principal

EYP Mission Critical Facilities, Inc. (eypmcf.com) is a consulting engineering firm focused on the design, commissioning and operations of critical facilities for clients in both the private and public sector. The firm's approach to achieving its clients' needs for operational continuity is based upon the seamless integration of innovative engineering design + onsite engineering support. In authoring technical articles and presenting at national conferences, EYP MCF is recognized as the thought leader in the high reliability/high security power environment. EYP MCF is a firm of 200 professionals working in 10 offices throughout the US and UK with additional affiliates in South America, Europe and Asia.

**FEDEX CUSTOM CRITICAL**

1475 Boettler Road  
Uniontown, OH 44685  
800-762-3787  
www.customcritical.fedex.com

**BOOTH 86**

Jennifer Meek  
Market Specialist

When disaster strikes, FedEx Custom Critical is there to answer the call. Whether it's an actual emergency, data tap delivery or testing your contingency plan, we provide an array of expedited transportation solutions to fit your needs. We're ready to ship your critical freight 24/7/365 including nights, weekends and holidays at no extra charge. Our exclusive-use vehicles are equipped with a satellite tracking system, so you know where your freight is at any time during the shipment. If your freight requires special care in handling, our White Glove Services® division offers vehicles equipped with air-ride suspension, lift gates and temperature control. If a surface option isn't fast enough for you, we offer a full portfolio of air options with Air Expedite.

**FINANCIAL STATEMENT SERVICES, INC.**

3300 Fairview Street  
Santa Ana, CA 92704  
714-436-3300  
www.fssi-ca.com

**BOOTH 5**

Gail Judd  
National Account Manager

Southern California-based Financial Statement Services, Inc. (FSSI) specializes in the design, custom programming, data processing, printing, mailing and electronic presentment of invoices, statements and bills. We have two large production facilities; a primary site in Santa Ana and a San Diego branch that was established as a full disaster recovery and backup "hotsite". The primary facility features an inline UPS system and an 800 kw Caterpillar generator with an ATS. FSSI has a robust network infrastructure designed to receive and process very large files from diverse systems. Please come by booth 5 to discuss your DR-printing needs.

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[www.forsythe.com](http://www.forsythe.com)

**BOOTH 71, 72**

Veronica Pasia  
Marketing Specialist

Since 1971, Forsythe has served as a national provider of technology infrastructure solutions to organizations across all industries, including many Fortune 1000 companies. Forsythe is a trusted, independent advisor, offering technology and business consulting services, technology leasing, and technology products for all of the leading IT infrastructure vendors. Forsythe offers a single point of contact for managing the cost and risk of your information technology infrastructure. Our customers rely on us to address the complete technology lifecycle, including assessment, design, integration, management, procurement, and financing. Call 800-843-4488 or visit [www.forsythe.com](http://www.forsythe.com) to learn how Forsythe provides a complete solution and builds cost-effective infrastructure that organizations trust.

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916-679-2100

**BOOTH 92**

Cindy Rodoni  
Director of Business Development

Herakles, LLC is a privately held company, offering mission critical collocation space and managed services to private and public institutions seeking to outsource their primary or disaster recovery IT infrastructure. Herakles operates a 92,000 square foot, world class Internet data center located in Sacramento, CA with technical and security personnel on site 24 hours a day, every day. Herakles' facility is fully built out, which enables its clients to immediately install their equipment without capital expenditure. The facility features state-of-the-art security, 99.999 percent infrastructure reliability and is carrier neutral. Herakles designs custom solutions to meet the specific and varied needs of their clients, from small businesses to large enterprise companies.

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[www.hp.com/go/businesscontinuity](http://www.hp.com/go/businesscontinuity)  
[www.hp.com/go/recovery](http://www.hp.com/go/recovery)

**BOOTH 26, 26A, 27, 27A**

In today's business environment, change is the norm. To win in this volatile environment, you must become an adaptive enterprise. An adaptive enterprise tightens integration and synchronization between IT resources and business processes while delivering a level of interoperability that supports the requirements for a new infrastructure ecosystem. HP has a long legacy of solving business continuity problems for customers worldwide. We have applied proven methodologies and best practices in order to develop our own adaptive enterprise - and we share this knowledge and experience in developing Business Continuity Solutions for our customers. Today's Internet-based enterprise requires your infrastructure to be available, continuous and secure. HP provides a comprehensive collection of business continuity solutions that incorporate people, processes and technologies - from expert consulting services to high-availability and storage technologies, global recovery centers, and ongoing support - to ensure your business is up and on track, no matter what. For further information, visit [www.hp.com/go/businesscontinuity](http://www.hp.com/go/businesscontinuity) or [www.hp.com/go/recovery](http://www.hp.com/go/recovery).

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877-838-2345  
[www.recoveryresults.com](http://www.recoveryresults.com)

**BOOTH 93**

Stuart Smith  
Product Manager

At HighCotton "Business Continuity" means we provide laser imaging and mailing services for companies of all sizes, from the Fortune 500 to regional and local firms. We have more than 30 years working with the U.S. Postal System. But the most valuable attribute we offer is a devotion to managing the details of your disaster recovery plans to ensure that your critical documents are processed fast, accurately and for the lowest possible cost.

**IBM BUSINESS RESILIENCE AND CONTINUITY SERVICES**

300 Long Meadow Rd  
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800-599-9950  
[ibm.com/services/continuity](http://ibm.com/services/continuity)

**BOOTH 33, 34**

Jennifer Jung  
Lead Management  
Customer Support

IBM Business Resilience and Continuity Services can cost effectively help clients rapidly adapt and respond to internal or external dynamic changes - opportunities, demands, disruptions or threats - and continue operations with limited impact to the business. Our skilled and experienced professionals will lead clients through our comprehensive and logical process to help put them confidently on the path to business resilience.

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8787 Tallyho  
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**BOOTH 11**

Mike Gauthier  
VP Business  
Development and Sales

Headquartered in Houston, ImpactWeather, Inc. was created in 1998 to serve the weather forecasting needs of business, government and industrial operations worldwide. More than 20 meteorologists specializing in severe weather forecasting staff ImpactWeather's 24-hour operations. ImpactWeather's clientele include government entities, petrochemical operations (both onshore and offshore), school districts, manufacturing plants, the entertainment industry and a large variety of marine concerns. ImpactWeather provides a wide variety of forecasting, alert, monitoring and notification services. Our forecasts are detailed and site-specific. We rely on the latest software, hardware and scientific technologies to produce accurate, timely and personalized forecasts. ImpactWeather specializes in: Marine and Offshore Meteorology; Hurricane and Tropical Meteorology; Radio Broadcast Service; Severe Weather Alert and Notification; Customized Weather for the Energy and Power Industries; and Planning and Scheduling Forecasts.

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303-942-2800  
[www.inflow.com](http://www.inflow.com)

**BOOTH 2**

Craig McLellan

Inflow is the leading provider of IT outsourcing solutions and Internet Data Centers (IDCs) for companies with critical business and network applications throughout North America. Inflow's suite of services enhances application performance and efficiency, ensures 100 percent availability and delivers the highest customer satisfaction in the industry. Inflow offers a wide array of solutions to meet the unique needs of its customers. Inflow incorporates the latest solutions for IT outsourcing within its three lines of business: Application Hosting and Management, Business Continuance & Disaster Recovery, and Enterprise Datacenter Management (EDM). Claims and specs from different tape backup platforms have never been more strident and less enlightening. The requirements for data storage are growing and changing so quickly, today's technology marvel could be tomorrow's relic.

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**BOOTH 39**

Nathan Cheney  
Sales Consultant

iTera, Inc. is a leading developer and integrator of iSeries high availability solutions. iTera's flagship product, Echo2 High Availability is an affordable, easy-to-use solution that ensures fast, dependable mirroring of all critical system objects. Echo2 requires minimal operator intervention, switchovers can be performed quickly and reliably and Echo2 costs less than half of most iSeries HA solutions. For information, [www.iterainc.com](http://www.iterainc.com).

**KETCHCONSULTING**

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KETCHConsulting@aol.com

**BOOTH 80**

Ted Brown  
President & CEO

KETCHConsulting's offerings: BCP Development – KETCH consultants can help develop, enhance, update or maintain a BCP. We can migrate your existing DR plan to a comprehensive business continuity plan. Plus, you can outsource all of your plan exercise and recovery efforts to us. Business Impact Analysis – KETCHConsulting offers several approaches designed to fit your financial and business needs. Hot site contract negotiations – KETCHConsulting Unique – We bring expertise with thousands of negotiations and dollar contract values of hundreds of millions. Guaranteed Savings. Business continuity education – Complete BCP courses from "Introduction" through "Expert." On-site, custom. BCP Executive Justification – The primary challenge is justifying business continuity. KETCHConsulting is uniquely qualified to: analyze your business continuity ROI, create and even give the presentation to get management investment in BCP.

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www.us.kpmg.com

**BOOTH 74**

Jeff Dato  
Senior Manager  
Information Risk Management

KPMG welcomes you to Disaster Recovery Journal's Fall World 2004. Stop by our exhibit booth and learn more about: Business Impact Analysis; Business Continuity Planning; Disaster Recovery Planning; Information and Data High Availability; Risk and Vulnerability Analysis; Test Facilitation and Training; Structuring and Managing Service Level Agreements. KPMG LLP is the accounting and tax firm that has maintained a continuous commitment throughout its history to providing leadership, integrity and quality to the capital markets. The Big Four firm with the strongest growth record over the past decade, KPMG offers clients the scale, global reach, industry insights, and multidisciplinary range of services they demand. KPMG LLP (www.us.kpmg.com) is the U.S. member firm of KPMG International. KPMG International's member firms have nearly 100,000 professionals including 6,600 partners, in 150 countries.

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888-437-5051  
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**BOOTH 31**

Geoff Wold  
Partner

LBL Technology Partners are leaders in providing enterprise-wide business continuity consulting services. Our consultants have been involved in more than 1000 business continuity plans and have published several books, videos and articles on the subject. We have developed a proven methodology for the planning process that focuses on the high risk and mission critical aspects of an organization.

Our consultants have a number of certifications including the CBCP. We are not affiliated with software vendors or companies that provide recovery facilities or services. Therefore, we are independent and objective with respect to these needs. LBL has a high commitment to world-class service. We use both a responsive and proactive approach in servicing our clients. Our software, the LBL Contingency Planner and ContingencyPro, contains electronic tools to facilitate the preparation and maintenance of business continuity plans.

**MAIL-GARD**

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[www.mail-gard.com](http://www.mail-gard.com)

**BOOTH 18, 19**

Christine Durfee  
Marketing Manager

Mail-Gard, the nation's leading provider of high volume print-to-mail continuity and recovery services, is pleased to introduce the first Print-to-Mail Business Impact Analysis. An on-line tool, Mail-Gard's BIA helps Business Continuity planners accurately assess their company's preparedness and resulting financial risks relative to a major print-to-mail operations disruption. After completing the survey, the planner receives a summary report outlining the company's production recovery capabilities, and comparative print-to-mail production estimates for both recovery time and costs in the event of a disaster. Stop by Mail-Gard's booth for a hands-on demonstration. Headquartered in Warminster, PA., Mail-Gard maintains a fully -secured, dedicated recovery facility supporting cut sheet, continuous, duplex, MICR, highlight color, accumulation, intelligent inserting systems, on-site warehousing, and two on-site U.S. postal substations.

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415-743-8646  
[www.marsh.com](http://www.marsh.com)

**BOOTH 59**

Scot Ferrell  
Senior Vice President

Marsh's Business Continuity Management consulting practice can systematically identify critical business processes, develop recovery strategies and help organizations in the event of a severe disruption. With deep experience in business continuity and a thorough understanding of the business and regulatory drivers that affect your business processes, we'll add value through an end-to-end solution. Our clear understanding of regulatory requirements and fiduciary responsibilities can help you to avoid potential penalties and litigation. By working with you to improve employees' readiness, we will help you enhance safety by establishing an organized, company-wide response to disruption. We will also prioritize recovery of your organization's business processes to help you to achieve the optimal allocation of resources that protect revenue and contains costs.

**MESSAGEONE, INC.**

9420 Research Blvd. Ste. 330  
Austin, TX 78759  
512-652-4500  
www.messageone.com

**BOOTH 15, 16, 17, 87, 88**

Janet Vito  
Director of Marketing

MessageOne helps enterprises prepare for and respond to disruptions in their normal business operations with the best and most cost-efficient solutions in the industry. The company's flagship product, EMS (Emergency Messaging System), provides guaranteed continuity of corporate enterprise messaging and email communications as well as emergency employee notification services. Designed as a hot-standby email system that kicks in when a company's primary email system has been taken down by any one of a number of natural, man-made or technological disasters, EMS guarantees the uninterrupted flow of business-critical information between a company and its customers, partners and employees. All of this is delivered in an incredibly affordable package (less than one-twentieth the price of traditional, replicated backup email systems) that deploys in well under a day and requires zero ongoing maintenance/management.

**MIR3, INC.**

11455 El Camino Road  
San Diego, CA 92130  
858-724-1200  
www.mir3.com

**BOOTH 70**

Dan Martin  
Manager, Product Marketing

In an uncertain world where time-critical messages must be communicated to people, in any form, anywhere, anytime, on any communication device, immediately and interactively, MIR3 provides high-speed, proven and reliable solutions for business continuity, disaster recovery, continuity of operations and true enterprise-wide communications. MIR3's hosted notification service automates, prioritizes and verifies the delivery of notifications to defined groups or individuals. Available in both hosted and platform-independent behind-the-firewall versions. The hosted services are powered by redundant optical backbones to ensure service availability, uptime and performance. MIR3's software and services are used enterprise-wide to provide call centers, help desks, IT departments and Network Operations Centers (NOCs) with real-time notification and "first response" capabilities. Using MIR3's Web Services API, both public and private sectors can seamlessly connect to and synchronize with proprietary systems and databases – extending existing technology investments and knowledge bases. Stop by booth #70 today for a live demonstration.

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408-891-9718  
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**BOOTH 76**

MiraLink Delivers Business Continuity with Data Recovery Storage Appliances. MiraLink\* is a developer of Enterprise-Class \*Data Recovery Storage (DRA)Appliances\* Insuring the Highest Level of

Data Protection and Recovery. MiraLink, First in Data Recovery Storage (DRA) Appliances, is the only developer of global cost-effective Business Continuity and \*Data Recovery Storage (DRA) Appliances,\* protecting business critical data with remote disk mirroring over IP networks. No other data recovery solution utilizes existing low-bandwidth network infrastructure that provides mission critical disk and server redundancy. MiraLink's DRA-1000, DRA-2000, and DRA-3000 Appliances work transparently, allowing continuous coverage over any network connection to secure your data anywhere, providing immediate data recovery. For more information please visit our website at [www.miralink.com](http://www.miralink.com)

**NATIONAL COMMUNICATIONS SYSTEM**

701 South Courthouse Rd.  
Arlington, VA 22204-2198  
866-NCS CALL  
[www.ncs.gov](http://www.ncs.gov)

**BOOTH 85**

Mary Ann Stoops  
Marketing Director

The National Communications System (NCS) provides priority telecommunications services and other related programs to support National Security and Emergency Preparedness (NS/EP) efforts across Federal, State and local government and industry. The NCS Services support the initiation, coordination and restoration of NS/EP telecommunications under all conditions. These services and programs collectively are referred to as One Stop Shop Services (OSSS) and may be reached through a consolidated access point at 1-866-NCS Call (1-866-627-2255) or on the NCS website at [www.ncs.gov](http://www.ncs.gov). OSSS includes the following: Government Emergency Telecommunications Service (GETS), Wireless Priority Service (WPS), Telecommunications Service Priority (TSP), and SHARED RESOURCES (SHARES) High Frequency Radio program.

**NATIONAL NOTIFICATION NETWORK**

505 N. Brand Blvd., Suite 700  
Glendale, CA 91203  
[www.3online.com](http://www.3online.com)

**BOOTH 3, 4**

Kristen Messipeo  
Marketing Coordinator  
Terra Christensen  
Marketing Manager

3n is transforming the speed and efficiency of communication with the easiest and most reliable mass notification system available. Whether used for emergency or non-emergency applications, 3n's integrated telephony and data communication system is the most effective solution for notifying groups ranging in size from ten to tens of thousands instantly, via phone, email, pager, fax and other wireless devices.

**NEC SOLUTIONS AMERICA**

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Santa Clara, CA 95050  
408-844-1209  
[www.necsam.com](http://www.necsam.com)

**BOOTH 50, 51**

Richard Klauer  
Marketing Specialist

Introducing NEC's Disaster Recovery Fault Tolerant (FT) Solution, the only solution available that provides both local and geographic disaster recovery – surpassing anything on the market today for continuous server availability. This unique combination of NEC Fault Tolerant Servers, high availability ExpressCluster software, and comprehensive support and training, provides protection against any type of disaster. NEC Solutions America is a premier provider of integrated solutions for the Connected Enterprise providing a global resource network to help clients leverage technology and achieve a competitive edge. From mobile enterprise computing, fault tolerant and Itanium server solutions, disaster recovery solutions, business intelligence, visual display solutions, business service management and IT professional services, NEC products are known for their high performance and reliability.

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408-822-6000  
[www.netapp.com](http://www.netapp.com)

**BOOTH 84**

Michael Lapides  
Field Marketing Mgr.

Network Appliance is a world leader in unified storage solutions for today's data intensive enterprise. Since its inception in 1992, Network Appliance has delivered technology, product, and partner firsts that continue to drive "The evolution of storage.™" NetApp steadfastly supports disaster recovery plans with simple yet powerful, highly dependable solutions that deliver data security, high availability, and – in case of disruption – rapid and complete data recovery. Working in concert with your existing network infrastructure and offering the flexibility of modular, integrated systems, NetApp data protection solutions for disaster recovery leverage your investments, guard your data, and ensure your business continuance during disasters, failures, and scheduled downtime. NetApp solutions offer greater than 99.99% measured availability and require minimal administration, significantly reducing the 30% of network downtime typically caused by routine maintenance.

**NEWERA SOFTWARE, INC.**

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Morgan Hill, CA 95037  
408-201-7000, 800-421-5035  
[www.newera.com](http://www.newera.com)

**BOOTH 46**

Jerry Seefeldt  
Marketing Director

Visit booth 46 to learn more about Stand Alone Environment (SAE) and IMAGE Focus. SAE's five applications increase users' ability to quickly diagnose, repair and recover from a system failure. SAE is an invaluable tool for erasing personally identifiable customer information at the end of a DR test to help comply with HIPAA, GLBA and Canada's PIPEDA. IMAGE Focus will ensure the maximum availability of the operating system and subsystems. Coupled with IMAGE Sentry, a no-charge audit prep tool, IMAGE Focus not only helps ensure the integrity of the IPL process but also the regulatory compliance of the organization. IMAGE Focus inspectors perform a virtual IPL of the system and issue reports documenting changes to the system.

**NORWICH UNIVERSITY**

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Northfield, VT 05663  
802-485-2729  
[www3.Norwich.edu/emc](http://www3.Norwich.edu/emc)

**BOOTH 81**

John Orlando  
Administrative Director, MSIA

Norwich University's Certificate in the Principles of Emergency Management and Business Continuity in today's homeland security environment is one solution to helping you prepare your business for unforeseen events in an effective yet efficient manner. This six-month, online certificate program equips you with emergency management and business continuity plans for your organization. It's a hands-on, intense learning experience led by national experts in emergency management and business continuity planning. The curriculum also helps prepare you for Certified Emergency Management (CEM) certification and/or business continuity professional certification (ABCP, CBCP or MBCP). Earn your certificate while you continue your work and family life. You will be proud to join Norwich University, with over 185 years of academic heritage and one of the nation's leaders in online education.

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[www.turtlecase.com](http://www.turtlecase.com)

**BOOTH 7**

Alan K. O'Regan  
VP Sales and Marketing

TURTLE brand backup tape containers protect all vital computer media during transportation, offsite storage, library moves and disaster recovery situations. These patented cases provide unique protection against impacts, temperature and particle contamination. The TURTLE shell absorbs impacts and insulates against temperature extremes. That is why the experts at IMATION, MAXELL, FUJI and IBM recommend Turtle cases to their customers. Turtles are now available for removable hard drives as well as DLT, SDLT, LTO, 3590, 9840, 9940, AIT, 4MM and CDs/DVDs. TURTLES made by Perm-A-Store have been protecting mainframe and midrange media for more than 15 years. Perm-A-Store is committed to be the leading global manufacturer of computer media protection providing unique, quality products that exceed customers' expectations. "You Can't Beat a Turtle".

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Lebanon, IN 46052  
765-483-0954  
[www.phoenixsafeusa.com](http://www.phoenixsafeusa.com)

**BOOTH 64**

Penny Golden  
Vice President Sales

Phoenix Safe Int'l manufacturers distribute a full line of safes and files that protect your vital records. We offer a wide range of class 125 1&2 hour rated media safes as well as UL class 350-1 hour rated fire resistant files in 2, 3 and 4 drawer vertical and lateral styles. Inserts are also available to convert paper protection to media protection. All Phoenix fire resistant products come with a lifetime free after the fire replacement warranty.

**PRIVATE & PUBLIC BUSINESSES, INC.**

**BOOTH 20**

P.O. Box 510229  
St. Louis, MO 63151-0110  
314-894-2052

Private & Public Businesses, Incorporated's mission is to act as a clearinghouse for the exchange of information between private business, public agencies and emergency management through communication, training and standards-setting in order to increase awareness of the economic viability of a community as an issue during recovery from disasters.

**PROTIVITI, INC**

**BOOTH 68**

5720 Stoneridge Dr.  
Pleasanton, CA 94588  
888-556-7420  
[www.protiviti.com](http://www.protiviti.com)

Brian Zaldada, CBCP, PMP  
Director

Protiviti is a leading firm dedicated exclusively to risk consulting and internal audit. We help our clients seize new opportunities for growth and profitability while protecting them from their risks. We offer objective insights and provide knowledge and services that are free from conflicts of interest. Protiviti has hundreds of senior-level professionals located in all the major U.S. markets, as well as in Asia, Australia, Europe, and Latin America. We provide on-location services, technologies, and skill to our clients, anywhere in the world.

**QUICK INTERNATIONAL COURIER**

**BOOTH 62**

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Dan Rourke  
Director – Data Transportation Services

Quick International Courier is uniquely positioned to provide you with the fastest and most secure data transportation services, 24/7. Quick International offers 20 years of experience in moving critical shipments across the country and around the world. Quick offers a nationwide network of charter and commercial aircraft as well as climate controlled trucking services, to provide our customers with cost-effective high-priority transportation. Quick provides complete transportation services for disaster recovery, disaster recovery drills, tape library relocation and emergency tape expediting. Rates are quoted within 10 minutes, and pick up within one hour of your call in most cases. Each shipment is monitored throughout transit, meeting or exceeding all deadlines. Completely secure and confidential. Please visit booth #62 at DRJ Fall World 2004.

**RECOVERYPLANNER**

2 Enterprise Drive  
Shelton, CT 06484  
866-925-3950  
[www.RecoveryPlanner.com](http://www.RecoveryPlanner.com)

**BOOTH 53, 54**

Robert Urion  
General Manager

With RecoveryPlanner® you will receive all components of the continuity process in one web-based business continuity software package: from Business Impact Analysis, to emergency preparedness, including automatic notification, to easy creation, maintenance and management of plan(s). Administer your plans with easy to use features such as version control, plan manager, workflows, and audit control. Manage events and testing effortlessly on the web through various RecoveryPlanner® features. RecoveryPlanner® is adaptable and modifiable to companies of all sizes and preferences. Demonstrations will be held on September 20 & 21 at 12:30 p.m. & 5:30 p.m. in the Seabreeze 2 room. Private demos are available – come by booth #55 and sign-up.

**RENTSYS RECOVERY SERVICES**

200 Quality Circle  
College Station, TX 77845  
800-955-5171  
[www.rentsys.com/recovery](http://www.rentsys.com/recovery)

**BOOTH 21, 22**

Susan DeSantis  
Manager

Rentsys Recovery Services has developed a beginning-to-end solution that is specifically designed to maintain your critical business processes in the event of a disaster. We provide the products and services to ensure your business processes in the event of a disaster. We provide the products and services to ensure your business has the technology, workspace, and communications necessary to maintain its critical business operations.

**RSM MCGLADREY**

445 Minnesota St., Suite 1700  
St. Paul, MN 55101  
800-648-4030 ext. 140  
[www.rsmmcgladrey.com](http://www.rsmmcgladrey.com)

**BOOTH 6**

Stan Mork  
Director, Business Continuity  
Planning Service

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Steve Kokol  
Vice President, Sales

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Linda Maxson  
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Ann Quackenbush  
President

USG Inc. provides business continuity planning (BCP) services and solutions to both private and public business entities. We bring an industry-standard, certified, tested and audited approach to business continuity planning, which includes risk assessment, BIA, BCP development team training and testing exercise. USG's services and solutions are proven, award winning, and have been tested. Our client, Ramsey County received the 2003 Achievement Award for the best U.S. county business continuity plan in the country from the Nations Association of Counties. Best Buy, in real-life disaster simulation with a sniper in the building and two detonations tested USG's business continuity plan. The simulation was reported as a complete success.

**VIRTUAL CORPORATION, INC.**

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Cheryl Burgese  
Marketing Coordinator

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